



April 15, 2015

Press Release

Company Name: WirelessGate, Inc.
(Code 9419: Mothers)
Location: 5F Tennozu Yusen Bldg., 2-2-20
Higashi Shinagawa, Shinagawa-ku, Tokyo
Representative: Takehiro Ikeda,
Founder and CEO
Inquiries: Naoki Sunaga,
CISO and Member of the Board
Corporate Officer
Head of Investor Relations Department
Phone: 03-6433-2045

WirelessGate to start offering LTE service for large-scale HEMS information infrastructure business Miyama HEMS Project

- To offer jointly with EPCO to Miyama City, Fukuoka Prefecture -

WirelessGate, Inc. (Head Office: Shinagawa-ku, Tokyo; Representative Director and CEO: Takehiro Ikeda; hereinafter "WirelessGate"), a wireless broadband service provider, has made headway in the M2M/IoT service business.

WirelessGate will begin providing LTE circuits jointly with EPCO Co., Ltd. (Head Office: Sumida-ku, Tokyo; President and Group CEO: Yoshiyuki Iwasaki; Tokyo Stock Exchange JQS stock code: 2311; hereinafter "EPCO") to Miyama City, Fukuoka Prefecture (Mayor of Miyama City Chikashi Nishihara; hereinafter "Miyama City"), a member of the Ministry of Economy, Trade and Industry's Large-Scale HEMS Information Infrastructure Project Consortium.

EPCO and Miyama City are offering a trial to prove the validity of various lifestyle support services by utilizing electric power data obtained from installing HEMS (Home Energy Management System/equipment for visualizing electric power) in around 2,000 households in the city. In addition, they are also providing welfare and other services to support challenges that rural communities encounter by utilizing electric power data from HEMS. In preparing for the deregulation to take place in electric power retail in 2016, EPCO and the city envision offering

electric power retail services that are unique to local governing bodies, along with utilizing the trial conducted for the large-scale HEMS project to communicate, in a simple manner, the benefits of general households purchasing electric power from a local governing body.

Meanwhile, WirelessGate, in response to such activities, will offer a package consisting of a SIM card and a free router for households headed by an elderly person in MiyamaCity that have not signed a contract for an Internet line.

This initiative will cover around 100 households and will be successively rolled out starting in April.

Outlook

The impact of the initiative on earnings for the fiscal year ending in December 2015 will be negligible at this point, but it is expected to contribute to an improvement in the Company's earnings over the medium to long term.

WirelessGate will continue to proactively expand its M2M/IoT services further by utilizing communication services it provides as a comprehensive MVNO to explore various needs among customers and build a diverse track record.

(Reference) Consolidated earnings estimates (announced on February 12, 2015) and actual earnings results from the previous fiscal year

	Consolidated net sales	Consolidated operating profit	Consolidated ordinary profit	Consolidated net income
Consolidated earnings forecast of the current year (December 2015)	12,472 million yen	1,350 million yen	1,348 million yen	856 million yen
Consolidated performance of the previous fiscal year (December 2014)	9,105 million yen	794 million yen	789 million yen	499 million yen

*HEMS

An abbreviation for Home Energy Management System, which refers to a system that allows one central location for controlling and managing power consumption in households by establishing a network between energy-consuming equipment such as air-conditioners, hot-water heaters and lighting fixtures, and energy-creating equipment such as solar power generation systems and gas co-generation (fuel cells) as a way to improve the level of comfort in one's lifestyle as well as to save energy.