Press Release



December 13, 2016

Company Name: WirelessGate, Inc. (Code 9419: TSE First Section) Location: 5F Tennozu Yusen Bldg., 2-2-20 Higashi Shinagawa, Shinagawa-ku, Tokyo Representative: Takehiro Ikeda, Founder and CEO Inquiries: Naoki Sunaga, CIRO and Member of the Board Corporate Officer Head of Investor Relations Department (Phone: 03-6433-2045)

Launch of Installation Service for Free Wi-Fi Insured

Against Theft for Conference Rooms

-Adopting the Authentication System of FON, the World's Largest Wi-Fi Service, and a Common Way of Connecting to Wi-Fi in All Conference Rooms-

WirelessGate, Inc. (Head Office: Shinagawa-ku, Tokyo; Representative Director and CEO: Takehiro Ikeda; hereinafter "WirelessGate"), a wireless broadband service provider, will launch a service to install free Wi-Fi routers insured against theft in the conference rooms registered to Spacee, a conference room sharing service, in a tie-up with Spacee Inc. (Headquarters: Meguro-ku, Tokyo; Representative Director and CEO: Keisuke Uchida, hereafter referred to as "Spacee"), a conference room sharing service provider, and with MAMORIO, Inc. (Headquarters: Chiyoda-ku, Tokyo; Representative Director: Daiki Masuki; hereafter referred to as "MAMORIO"), a provider of the lost property MAMORIO tracker tag service.

The approaches to be taken by the three companies in providing this service are described below:

Improve convenience for conference room users

Spacee (<u>https://www.spacee.jp/</u>), a conference room matching platform service used by 450,000 total users, allows the users to find suitable spaces to have meetings "easily, conveniently and reasonably," which is the company's slogan. The service is mostly used to hold business meetings, since the users can have more privacy in a private room than in a public space such as a café.

Spacee will install free Wi-Fi, aiming to enable the users to share materials and search for information easily and conveniently online during their business meetings.

Common way to connect to Wi-Fi in all conference rooms

This service adopts the access points and authentication system of the world's largest Wi-Fi service, FON (<u>http://fon.ne.jp/</u>). WirelessGate invests in FON and has a business tie-up. The users will be able to use the Internet in all conference rooms equipped with free Wi-Fi by connecting in a common way.



Prevention of loss and theft with MAMORIO Anshin Plan

The owners of the conference rooms registered to Spacee are given the option of insuring their free Wi-Fi routers under the MAMORIO Anshin Plan (*) provided by MAMORIO so that they can introduce this service with a peace of mind. This plan is designed to provide a specific amount of compenstation in case of the loss or theft of the Wi-Fi router. Using MAMORIO and MAMORIO antenna enables the users to detect a loss or theft and to reduce risk in the case of theft.

* About MAMORIO Anshin Plan

MAMORIO Anshin Plan is a service that provides customer support in activating the automatic cloud tracking mode in the case of the loss of the Wi-Fi router that has an attached MAMORIO tag and in finding the lost router. Furthermore, MAMORIO Anshin Plan provides insurance against theft and loss with MAMORIO as the insurance contractor.

Expansion of service starting from the conference rooms located in the Shibuya area

This service will first be installed in the conference rooms in the Shibuya area, which has many conference room users, and then expanded into other areas centering on the Tokyo metropolitan area.

[Company Overview] ■ Spacee Inc. Head office: Room C, 2F, Insatsu Kojo, 2-11-3 Meguro, Meguro-ku, Tokyo Representative Director: Keisuke Uchida <u>http://www.spacee.co.jp/</u>

MAMORIO, Inc. Head office: 5F Yoshii Building, 3-3-5 Sotokanda, Chiyoda-ku, Tokyo Representative Director: Daiki Masuki <u>http://company.mamorio.jp/</u>

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Future prospects

This project will not have a material effect on WirelessGate's consolidated financial results for the year ending December 31, 2016. Any other influence on the prospects of the company's consolidated performance will be promptly disclosed.

WirelessGate aims to expand the Wi-Fi infrastructure and improve its services by using communication services that the company provides as an aggregator (integrated wireless carrier) to ensure that reliable wireless broadband service is available.

(Reference) Consolidated earnings forecast for the current year (announced on February 12, 2016) and the results of the previous consolidated fiscal year

	Consolidated net	Consolidated	Consolidated	Net income attributable
	sales	operating profit	ordinary profit	to owners of the parent
Consolidated earnings	12,832 million yen	1,250 million yen	1,067 million yen	660 million yen
forecast of the current year				
(December 2016)				
Consolidated performance	11,311 million yen	1,065 million yen	1,062 million yen	684 million yen
of the previous fiscal year				
(December 2015)				